



CITY OF PRINCE ALBERT

GOLF COURSE ADVISORY COMMITTEE REGULAR MEETING

AGENDA

**THURSDAY, SEPTEMBER 1, 2022, 4:00 PM
MAIN BOARDROOM, 2ND FLOOR, CITY HALL**

1. CALL TO ORDER

2. APPROVAL OF AGENDA

3. DECLARATION OF CONFLICT OF INTEREST

4. APPROVAL OF MINUTES

- 4.1 April 7, 2022 Golf Course Advisory Committee Meeting Minutes for Approval (MIN 22-34)

5. CORRESPONDENCE & DELEGATIONS

6. REPORTS OF ADMINISTRATION & COMMITTEES

- 6.1 2023 Rates & Fees - Cooke Municipal Golf Course (RPT 22-328)

Verbal Presentation: Jody Boulet, Director of Community Services

7. UNFINISHED BUSINESS

8. ADJOURNMENT



City of
Prince Albert

MIN 22-34

MOTION:

That the Minutes for the Golf Course Advisory Committee Meeting held April 7, 2022, be taken as read and adopted.

ATTACHMENTS:

1. Minutes



CITY OF PRINCE ALBERT

GOLF COURSE ADVISORY COMMITTEE REGULAR MEETING

MINUTES

THURSDAY, APRIL 7, 2022, 4:00 P.M.
MAIN BOARDROOM, 2ND FLOOR, CITY HALL

PRESENT: Mayor Greg Dionne
Brett Blakely
Rick Genest
Mel Keating
Jeff McKeand
Jackie Packet (Attended at 4:47 p.m.)
Vimy Penner

Savannah Price, Secretary
Jody Boulet, Director of Community Services

1. CALL TO ORDER

Mayor Dionne, Chairperson, called the meeting to order.

2. APPROVAL OF AGENDA

0007. **Moved by:** Penner

That the Agenda for this meeting be approved, as presented, and, that the presentations, delegations and speakers listed on the Agenda be heard when called forward by the Chair.

Absent: Councillor Cody and Jackie Packet

CARRIED

3. DECLARATION OF CONFLICT OF INTEREST

4. ADOPTION OF MINUTES

0008. **Moved by:** McKeand

That the Minutes for the Golf Course Advisory Committee Regular Meeting held February 7, 2022, be taken as read and adopted.

Absent: Councillor Cody and Jackie Packet

CARRIED

5. CORRESPONDENCE & DELEGATIONS

5.1 Priority Booking for 7-Day Season Passholders (CORR 22-36)

Verbal Presentation was provided by Jeff McKeand, Prince Albert Men's Golf Club.

0009. **Moved by:** McKeand

That Administration present three (3) models consistent with the requirement under the Annual Fee Setting Policy that provides alternate fee structure models within the 2023 Rates and Fees report being considered at the September 1, 2022 Golf Course Advisory Committee meeting.

Absent: Councillor Cody and Jackie Packet

CARRIED

6. REPORTS OF ADMINISTRATION & COMMITTEES

6.1 Golf Course Improvements (RPT 22-146)

Verbal Presentation was provided by Jody Boulet, Director of Community Services.

0010. **Moved by:** McKeand

That the following be forwarded to an upcoming City Council meeting for consideration:

1. That the Bunker Renovation Plan, as attached to RPT 22-146, be approved;
2. That a Request for Proposal be issued to select the contractor and confirm the funding allocation for the Bunker Renovation Project;

3. That the 2022 Golf Course Pathway Improvement Plan, as outlined in RPT 22-146, be approved; and,
4. That Administration forward the public report regarding the results of the Bunker Renovation Project Request for Proposal, to the Golf Course Advisory Committee for review prior to City Council's consideration.

Absent: Councillor Cody

CARRIED

7. UNFINISHED BUSINESS

8. ADJOURNMENT – 5:29 P.M.

0011. **Moved by:** Penner

That this Committee do now adjourn.

Absent: Councillor Cody

CARRIED

MAYOR GREG DIONNE
CHAIRPERSON

ACTING CITY CLERK

MINUTES ADOPTED THIS 1ST DAY OF SEPTEMBER, A.D. 2022.

RPT 22-328

TITLE: 2023 Rates & Fees - Cooke Municipal Golf Course

DATE: **August 23, 2022**

TO: Golf Course Advisory Committee

PUBLIC: X

INCAMERA:

RECOMMENDATION:

1. That a 4% increase to the Rates & Fees for Cooke Municipal Golf Course, as attached to RPT 22-328, be approved.
2. That the annual Sponsorship Funding for Cooke Municipal Golf Course be allocated to the Golf Course Improvements Reserve.
3. That \$60,000 of the annual Revenue generated through Pathway Fees and Cart Rentals be allocated to the Golf Course Improvements Reserve for the purpose of Pathway Reconstruction and Repair.
4. That the 2023 Rates & Fees be authorized to go on sale prior to October 1st, 2022 to allow the option for patrons to make purchases for the 2023 Season in advance of the Rates & Fees being subject to the 6% Provincial Sales Tax.

TOPIC & PURPOSE:

The purpose of the report is to receive advice and input from the Golf Course Advisory Committee in advance of forwarding the proposed recommendations to City Council.

BACKGROUND:

In 2017 the Golf Course Advisory Committee adopted an Asset Management Plan for Cooke Municipal Course. The plan outlines the resources required to balance the Capital and Operational requirements over a 10 year timeframe. The Annual process includes the setting of the Rates and Fees for the upcoming season in order to achieve the necessary funds in combination with Sponsorship Revenue to complete the prioritized capital upgrades and maintain the service delivery capacity. As per the Annual Fee Setting Policy Administration is to provide three options for consideration by the Golf Course Advisory Committee.

PROPOSED APPROACH AND RATIONALE:

A major component in the Asset Management Plan was the requirement to complete the Irrigation System Replacement, Pond Expansion, 5th Green Re-construction and the upgrades to the 17th and 18th Tee Boxes. Financing is in place to fund the project that is now complete. An annual Principal payment of approximately \$67,000 is included in the 2023 Budget along with an interest payment of approximately \$70,000 to pay for the long term loan. Sufficient funds are required on an annual basis to achieve these payments with a goal to also prioritize other future infrastructure upgrades.

The following was approved at the April 7th, 2022 Golf Course Advisory Committee meeting:

1. *That the Bunker Renovation Plan, as attached to RPT 22-146, be approved*
- ;
2. *That a Request for Proposals be issued to select the contractor and confirm the funding allocation for the Bunker Renovation Project;*
3. *That the 2022 Golf Course Pathway Improvement Plan, as outlined in RPT 22-146, be approved, and,*
4. *That Administration forward the public report regarding the results of the Bunker Renovation Project Request for Proposals, to the Golf Course Advisory Committee for review prior to City Council's consideration.*

Bunker Renovation Plan

In 2003/2004 efforts were made to try and extend the life span. It is now at a stage where complete renovation is required. Plugged drainage, poor quality sand and overall deterioration over time makes them unplayable during wet conditions. Currently there are 29 bunkers on the golf course. The goal will be to reduce the total number while still maintaining the integrity of the golf course. It is proposed to reduce the current inventory by 38% down to 18 reconstructed bunkers to reduce the amount of resources required.

The project is identified to be completed in 2 phases. Initial pricing secured in 2021 projected a total cost of \$175,000 for Phase 1 and \$175,000 in Phase 2 for a total of \$350,000.

RFP#27/22 was issued May 19th, 2022 with a Phase 1 project timeline for late August until completion this Fall. As a result, two bids were received.

CTC Golf & Turf	\$355,497.37 Taxes included
Philcox Golf Construction	\$387,534.30 Taxes included

The pricing received is approximately double of what it would have cost to complete this work in 2021. It is also important to note that CTC Golf & Turf's Bid included a Spring 2023 timeline making Philcox Golf Construction as the only contractor available to meet the Fall 2022 timeline outlined in the RFP document. Upon consideration of the bids received it was determined that sufficient funds do not exist to proceed with the Bunker Renovations in 2022. The Request for Proposals will need to be re-issued in a future year in an effort to hopefully receive more favourable pricing and to secure additional funds to assist with the project completion.

Upgrades to the network of Pathways throughout the golf course

The reconstruction and repair is necessary to the network of pathways throughout the golf course. The 2022 season will mark 19 years since any paving has been completed on the golf course. Similar to the annual amount allocated for the City's park pathways, it was recommended that an annual amount of \$50,000 be budgeted in order to complete the replacement of the pathways over time.

Since receiving approval, the Public Works Department has advised that the pricing for asphalt has increased 20 – 25%. In order to complete the same amount of work as approved in the 2022 Golf Course Pathway Improvement Plan it will now cost approximately \$60,000. The work was forwarded to the Public Works Department following the approval at the last Committee meeting in April and we are awaiting confirmation of a timeline from B&B.

Fleet Program & Storage

A Fleet Program is managed annually to appropriately plan for the Fleet Replacement as required. The allocation for the Fleet Program is included in the Operating Budget and a separate Golf Course Equipment Reserve & Golf Cart Reserve Fund is established.

The Turf Care Centre is also included in the Plan. Administration has had some preliminary discussions regarding the addition of equipment storage for the Golf Course Fleet during the off-season due to our adverse winter conditions.

For consideration by the Golf Course Advisory Committee as part of the Rates & fees review the following is attached:

- Cooke Municipal Golf Course Fee Comparison with other Saskatchewan Golf Courses
- 2017 – 2022 Benchmark Usage Overview for Cooke Municipal Golf Course
- Fee Options for review as per the Annual Fee Setting Policy.

CONSULTATIONS:

The report is submitted for review and consultation purposes by the Golf Course Advisory Committee at their next meeting on September 1st, 2022.

COMMUNICATION AND/OR ANNOUNCEMENT PLAN:

Upon approval by the Committee and City Council, Administration will proceed with the 2023 season sales effective September 13th, 2022. This will provide time for golf patrons to proceed with their 2023 purchases in advance of the 6% Provincial Sales Tax coming into effect on October 1st, 2022. This approval will also allow the Head Professional to prepare for Christmas Sales.

POLICY IMPLICATIONS:

Annual Fee Setting Policy

FINANCIAL IMPLICATIONS:

The Golf Course Improvement Reserve is currently funded as follows:

1. Surplus Revenue

Currently the Golf Course Improvements Reserve is funded by Surplus Revenue in a season where a surplus is generated. Likewise, in a season where a deficit is experienced the balance is funded from the Reserve. This makes it challenging to be confident in our long-term planning to achieve the further upgrades outlined in the Asset Management Plan.

For 2023, a total surplus of \$171,280 is projected without any fee increase to the Cooke Municipal Golf Course Rates & Fees schedule. A second option of a 2% increase and a third option of a 4% increase are also provided as summarized below.

Revenues:	<u>0%</u>	<u>2%</u>	<u>4%</u>
Season Passes & Fees	(\$900,000)	(\$918,000)	(\$936,000)
Pathway Fees	(\$18,000)	(\$18,360)	(\$18,720)
Sponsorship	(\$91,000)	(\$91,000)	(\$91,000)
Golf Cart Rentals	(\$225,000)	(\$229,500)	(\$234,000)
Total	(\$1,234,000)	(\$1,256,860)	(\$1,279,720)
Expenses:			
Administration	\$366,970	\$368,500	\$370,030
Maintenance & Operation	\$695,750	\$695,750	\$695,750
Total	\$1,062,720	\$1,064,250	\$1,065,780
Surplus	(\$171,280)	(\$192,610)	(\$213,940)

2. Elks Club Donation

The Elks Club Donation to Cooke Municipal Golf Course was approved for a 5 year term from 2018 - 2022. The annual amount is \$26,000 in support of improvements at Cooke Municipal Golf Course. 2022 represents the last year under the current Agreement with the Elks Club. A decision hasn't been received from City Council regarding allocation of the funds for the next 5 year term therefore the \$26,000 in revenue has not been included as part of the Golf Course Budget for 2023 pending this decision.

3. Sponsorship Funding

The Department continues to maintain the Sponsorship Plan to generate external funding in support of further improvements at the Golf Course. Since implementing this new revenue source in 2016 a total of approximately \$550,000 has been secured through the Sponsorship Plan. The Sponsorship Revenue contributes to the overall revenue generated at the golf course with the goal of achieving a surplus. The annual sponsorship generated will increase from \$75,000 in 2022 to \$91,000 in 2023.

The allocation of the Sponsorship Revenue to the Golf Course Improvements Reserve started with the 2022 season. It is recommended that the total amount of Sponsorship Funding generated in a season continue to be allocated to the Golf Course Improvements Reserve in 2023. This will provide the opportunity for a more predictable funding source allocated to the Reserve that is dedicated to future golf course improvements.

Dedicating this funding source to improvements will also assist with negotiating future sponsorship packages. Over the past 6 years it has been communicated to the Department from Sponsors that it would be more attractive for Sponsors if their funding is re-invested for improvements versus contributing to overall operations.

4. Cart Rentals & Pathway Fees

An additional funding option is related to a portion of the annual Cart Rentals and Pathway Fees to be allocated to the Golf Course Improvements Reserve for the specific purpose of Pathway Reconstruction and Repairs. \$243,000 is projected for 2023 through the sale of Cart Rentals and Pathway Fees.

The recommendation is to allocate \$60,000 of the total amount to the Reserve fund for this specific purpose. Similar to the Sponsorship Funding allocation, this dedicated allocation would provide for a more predictable funding source to consider when developing the annual improvement plans for the golf course.

Golf Course Improvements Reserve

	<u>2022</u>	<u>2023</u>
Beginning Balance	(\$188,875)	(\$198,875)
Transfer to Reserve – (Surplus)/Deficit	(\$39,000)	(\$20,280)
Sponsorship	(\$75,000)	(\$91,000)
Elks Club Donation	(\$26,000)	\$0
Pathway Fees & Cart Rentals	(\$50,000)	(\$60,000)
Repair of Stonewall & Tee Signs	\$65,000	\$0
Pathway Reconstruction & Repair	\$50,000	\$60,000
Long-term Debt Payment – Irrigation	\$65,000	\$67,000
Ending Balance	(\$198,875)	(\$243,155)

There are 3 options for consideration:

1. The projected balance for the Golf Course Improvements Reserve at the end of 2023 without any increase to the Rates & Fees is (\$243,155). Under this option, it is projected

that sufficient funds will be in place to proceed with Phase 1 of the Bunker Renovation Project by the 2026 or 2027 season.

2. An additional \$21,330 in revenue is projected if a 2% increase to the Rates & Fees is approved. As a result, the projected balance for the Golf Course Improvements Reserve at the end of 2023 with a 2% increase to the Rates & Fees is (\$264,485). Under this option, it is projected that sufficient funds will be in place to proceed with Phase 1 of the Bunker Renovation Project by the 2025 or 2026 season.
3. An additional \$42,660 in revenue is projected if a 4% increase to the Rates & Fees is approved. As a result, the projected balance for the Golf Course Improvements Reserve at the end of 2023 with a 4% increase to the Rates & Fees is (\$285,815). Under this option it is projected that sufficient funds will be in place to proceed with Phase 1 of the Bunker Renovation Project by the 2024 or 2025 season.

OPTIONS TO RECOMMENDATION:

1. 0% Fee Option
2. 2% Fee Option

STRATEGIC PLAN:

Fiscal Management & Accountability: The development of a 10 Year Asset Management Plan has assisted with determining the revenue and financing options to fund the operations and infrastructure upgrades.

PUBLIC NOTICE:

Public Notice pursuant to the Public Notice Bylaw No. 24 of 2015 is not required.

PRESENTATION: Verbal by Jody Boulet, Director of Community Services

ATTACHMENTS:

1. Annual Fee Setting Policy
2. 2022 Fee Comparison
3. Benchmark Usage 2017 – 2022
4. 0% Fee Option
5. 2% Fee Option
6. 4% Fee Option

Written by: Jody Boulet, Director of Community Services

Approved by: Acting City Manager

City of Prince Albert Statement of POLICY and PROCEDURE			
Department:	Community Services	Policy No.	64
Section:	Cooke Municipal Golf Course	Issued:	May 12, 2014
Subject:	Annual Fee Setting	Effective:	May 12, 2014
Council Resolution # and Date:	Council Resolution No. 0328 of May 12, 2014	Page:	1 of 2
		Replaces:	
Issued by:	Jody Boulet, Director of Community Services	Dated:	
Approved by:	Jody Boulet, Director of Community Services		

1 POLICY

- 1.01 Administration will review the yearly statistics and provide three options for the yearly setting of fees at the Cooke Municipal Golf Course.

2 PURPOSE

- 2.01 The purpose of this policy is to clarify the process used to set the annual fees at the Cooke Municipal Golf Course.

3 SCOPE

- 3.01 The Annual Fees are set each as part of the Operating Budget for the Cooke Municipal Golf Course.

4 RESPONSIBILITY

- 4.01 Director of Community Services or designate and Head Professional.

5 DEFINITIONS

- 5.01 N/A

6 REFERENCES and RELATED STATEMENTS of POLICY and PROCEDURE

- 6.01 N/A

7 PROCEDURE

- 7.01 Once administration has prepared the fee schedule options, a Report will be presented to the Golf Course Advisory Committee. The review will be scheduled for October or November in every given year.

City of Prince Albert Statement of POLICY and PROCEDURE			
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Issued by:	Jody Boulet, Director of Community Services	Dated:	
Approved by:	Jody Boulet, Director of Community Services		

- 7.02. In a year when it is not possible to have the Golf Course Advisory Committee meet, the fee schedule options will be sent directly to City Council.
- 7.03 The Golf Course Advisory Committee will make recommendation based on the three options provided by administration.
- 704 Once the Golf Course Advisory Committee has made a recommendation, administration will draft a Report for City Council's consideration in November.
- 7.05 Once City Council provides their approval of the fee schedule, administration shall proceed with product sales in December season each year for the coming season.

2022	18-Adult	18-Senior	18-Junior	7 Day Adult	7 Day Senior	Junior	5 Day Adult	5 Day Senior	Daily Cart	Season Cart	Season Track
Holiday Park Saskatoon	52	41.75	26.50	2260	1810	580	2080	1670	25	675	650
North Battleford	54/62	n/a	29	1846	n/a	461.66	1385	n/a	26	punch card	
Warman	58/69	53/69	30	2125	1950	600	1725	1550	24	525	
Waskesiu	71	n/a	25	2040	n/a	250	1740	n/a	25	500	n/a
Nipawin	54/57	n/a	30	1100	n/a	225	n/a	n/a	24	punch card	200
Elkridge	67	n/a	25	1890	n/a	240	1365	n/a	23	450	520
TorHill/Murray	54	46	32.5	2268	2100	250	1296	1200	22.50	punch card	
Elmwood Swift Current	59	n/a	19	1825	n/a	200	n/a	n/a	24	650	650
Moose Jaw	45	n/a	30	1500	n/a	199	n/a	n/a	23	600	375
Chinook Swift Current	45/49	36	20	1250	n/a	175	995	n/a	23	625	475
Dakota Dunes	62/72	57/72	40	2500	2300	500	2200	2000	500	23	600
Moon Lake Saskatoon	59/70	51/70	32	2524	2524	490	2128	1790	25	815	n/a
Kachurs	50/55	40/45	20	1650	1350	299	1500	1200	27.50	550	
Emma Lake	63	n/a	30	2100	1700	300	1650	1250	25	600	500
COOKE MUNICIPAL	58	n/a	26	1820	1480	260	1480	1380	25	575	290

*ALL TAXES INCLUDED

	2017	2018	2019	2020	2021	*2022	2 year avg (
PASSES							
7 DAY ADULT	103	87	74	60	68	70	64
5 DAY ADULT	46	45	41	34	33	40	33.5
7 DAY SENIOR	129	124	144	130	118	116	124
5 DAY SENIOR					33	31	16.5
7 DAY YOUTH	13	8	30	24	49	44	36.5
5 DAY YOUTH					0	1	0
JUNIOR	35	25	23	29	53	44	41
STARTER	2	7	21	17	n/a	n/a	
	330	296	333	294	354	346	324
CARDS							
6 PACK	14	3	31	11	4	13	7.5
11 PACK	32	15	12	37	43	46	40
23 PACK				6	5	24	5.5
							53
GREEN FEES							
ADULT	2757	580	3095	3874	5477	2076	4675.5
ADULT TWILIGHT	1017	1092	1231	1116	1039	446	1077.5
TOURNAMENT	1600	0	665	0	1017	170	508.5
PROMOTIONAL	1897	3660	1330	260	633	295	446.5
11 HOLE	711	890	1038	668	1192	575	930
JUNIOR	310	70	88	162	131	76	146.5
JUNIOR TWILIGHT	109	113	139	129	80	66	104.5
	8401	6397	7586	6209	9569	3704	7889
POWER CARTS							
SEASONAL	76	79	88	91	113	110	102
DAILY	3252	2277	3001	2842	4641	1722	3741.5
TRACK FEES							
SEASONAL	78	73	65	54	59	60	56.5
DAILY	12	3	4	4	27	4	15.5
ADVERTISING							
CAIRNS	4	2	2	0	0	3	0
CARTS	1	1	3	3	3	1	3
HOLE	12	12	14	11	10	15	10.5

CATEGORY	2022			
		GST	PST	TOTAL
7 DAY PASS - ADULT	\$1,733.33	\$86.67		\$1,820.00
5 DAY PASS - ADULT	\$1,314.29	\$65.71		\$1,380.00
7 DAY SENIOR (65+)	\$1,409.52	\$70.48		\$1,480.00
5 DAY SENIOR (65+)	\$1,314.29	\$65.71		\$1,380.00
7 DAY YOUTH (19-29)	\$1,190.48	\$59.52		\$1,250.00
5 DAY YOUTH (19-29)	\$1,090.48	\$54.52		\$1,145.00
JUNIOR (18 + UNDER)	\$247.62	\$12.38		\$260.00
CARDS				
6 PACK (5%OFF)	\$314.29	\$15.71		\$330.00
11 PACK (10% OFF)	\$552.38	\$27.62		\$580.00
23 PACK (15% OFF)	\$1,104.76	\$55.24		\$1,160.00
GREEN FEES				
ADULT GF	\$55.24	\$2.76		\$58.00
ADULT TWILIGHT	\$40.00	\$2.00		\$42.00
TOURNAMENT	\$50.48	\$2.52		\$53.00
PROMOTION	\$45.71	\$2.29		\$48.00
11 HOLE	\$35.24	\$1.76		\$37.00
JUNIOR	\$24.76	\$1.24		\$26.00
JUNIOR TWILIGHT	\$15.24	\$0.76		\$16.00
POWER CARTS				
SEASONAL	\$518.02	\$25.90	\$31.08	\$575.00
DAILY	\$45.05	\$2.25	\$2.70	\$50.00
TRACK FEES				
SEASONAL	\$276.19	\$13.81		\$290.00
DAILY	\$23.81	\$1.19		\$25.00
ADVERTISING				
CAIRN	\$500.00			\$525.00
CART	\$1,000.00			\$1,050.00
HOLE	\$5,000.00			\$5,250.00
LEGACY				

rounds

31.37931
23.7931
25.51724
23.7931
21.55172
19.74138
10

23

11.6

CATEGORY	2023			
2% INCREASE		GST	PST	TOTAL
7 DAY PASS - ADULT	\$1,768.00	\$88.40	\$106.08	\$1,962.48
5 DAY PASS - ADULT	\$1,340.57	\$67.03	\$80.43	\$1,488.03
7 DAY SENIOR (65+)	\$1,437.71	\$71.89	\$86.26	\$1,595.86
5 DAY SENIOR (65+)	\$1,340.57	\$67.03	\$80.43	\$1,488.03
7 DAY YOUTH (19-29)	\$1,214.29	\$60.71	\$72.86	\$1,347.86
5 DAY YOUTH (19-29)	\$1,112.29	\$55.61	\$66.74	\$1,234.64
JUNIOR (18 + UNDER)	\$252.57	\$12.63	\$15.15	\$280.35
CARDS				
6 PACK (5%OFF)	\$320.57	\$16.03	\$19.23	\$355.83
11 PACK (10% OFF)	\$563.43	\$28.17	\$33.81	\$625.41
23 PACK (15% OFF)	\$1,126.86	\$56.34	\$67.61	\$1,250.81
GREEN FEES				
ADULT GF	\$56.34	\$2.82	\$3.38	\$62.54
ADULT TWILIGHT	\$40.80	\$2.04	\$2.45	\$45.29
TOURNAMENT	\$51.49	\$2.57	\$3.09	\$57.15
PROMOTION	\$46.63	\$2.33	\$2.80	\$51.76
11 HOLE	\$35.94	\$1.80	\$2.16	\$39.90
JUNIOR	\$25.26	\$1.26	\$1.52	\$28.04
JUNIOR TWILIGHT	\$15.54	\$0.78	\$0.93	\$17.25
POWER CARTS				
SEASONAL	\$528.38	\$26.42	\$31.70	\$586.50
DAILY	\$45.95	\$2.30	\$2.76	\$51.01
TRACK FEES				
SEASONAL	\$281.71	\$14.09	\$16.90	\$312.70
DAILY	\$24.29	\$1.21	\$1.46	\$26.96
ADVERTISING				
CAIRN	\$500.00	\$25.00		\$525.00
CART	\$1,000.00	\$50.00		\$1,050.00
HOLE	\$5,000.00	\$250.00		\$5,250.00
LEGACY				

rounds

31.37931
23.7931
25.51724
23.7931
21.55172
19.74138
10

21.75684

11.6

CATEGORY	2023			
4% INCREASE		GST	PST	TOTAL
7 DAY PASS - ADULT	\$1,802.67	\$90.13	\$108.16	\$2,000.96
5 DAY PASS - ADULT	\$1,366.86	\$68.34	\$82.01	\$1,517.21
7 DAY SENIOR (65+)	\$1,465.90	\$73.30	\$87.95	\$1,627.15
5 DAY SENIOR (65+)	\$1,366.86	\$68.34	\$82.01	\$1,517.21
7 DAY YOUTH (19-29)	\$1,238.10	\$61.90	\$74.29	\$1,374.29
5 DAY YOUTH (19-29)	\$1,134.10	\$56.70	\$68.05	\$1,258.85
JUNIOR (18 + UNDER)	\$257.52	\$12.88	\$15.45	\$285.85
CARDS				
6 PACK (5%OFF)	\$326.86	\$16.34	\$19.61	\$362.81
11 PACK (10% OFF)	\$574.48	\$28.72	\$34.47	\$637.67
23 PACK (15% OFF)	\$1,148.95	\$57.45	\$68.94	\$1,275.34
GREEN FEES				
ADULT GF	\$57.45	\$2.87	\$3.45	\$63.77
ADULT TWILIGHT	\$41.60	\$2.08	\$2.50	\$46.18
TOURNAMENT	\$52.50	\$2.62	\$3.15	\$58.27
PROMOTION	\$47.54	\$2.38	\$2.85	\$52.77
11 HOLE	\$36.65	\$1.83	\$2.20	\$40.68
JUNIOR	\$25.75	\$1.29	\$1.55	\$28.59
JUNIOR TWILIGHT	\$15.85	\$0.79	\$0.95	\$17.59
POWER CARTS				
SEASONAL	\$538.74	\$26.94	\$32.32	\$598.00
DAILY	\$46.85	\$2.34	\$2.81	\$52.01
TRACK FEES				
SEASONAL	\$276.19	\$13.81	\$16.57	\$306.57
DAILY	\$23.81	\$1.19	\$1.43	\$26.43
ADVERTISING				
CAIRN	\$500.00	\$25.00		\$525.00
CART	\$1,000.00	\$50.00		\$1,050.00
HOLE	\$5,000.00	\$250.00		\$5,250.00
LEGACY				

ROUNDS

31.37931
23.7931
25.51724
23.7931
21.55172
19.74138
10

22.62711

11.6